



NEWS & EVENTS

Prospects of promoting trade and tourism between Vietnam and Kazakhstan



On August 17 in Hanoi, leaders of Sovico Group had a meeting with Deputy Prime Minister cum Minister of Foreign Affairs of Kazakhstan Mukhtar Tleuberdiev during his official visit to Vietnam. Discussing at the meeting, Dr. Nguyen Thanh Hung shared about the prospect of promoting trade and tourism between Vietnam and Kazakhstan through the cooperation and investment activities of Sovico Group as well as its member units. In the field of aviation, Vietjet is expected to open direct flights connecting Vietnam - Kazakhstan with its A330 wide-body fleet. Mr. Mukhtar Tleuberdiev highly appreciated the ability and strategic vision of Sovico Group's leaders, and believed that the Group's cooperation and investment plan would contribute to promoting trade and tourism between two countries.

Boeing wants to develop a global supply chain in Vietnam after large-scale cooperation with Vietjet

On August 25, 2022, the first Vietnam Aerospace Industry Forum organized by Boeing took place in Hanoi. Vietjet delegation led by Dr. Nguyen Thanh Hung, Vice President Nguyen Duc Thinh attended the event and gave a speech at the forum. At the event, Boeing shared its plan to find partners and develop the supply chain of components made in Vietnam as the group assesses Vietnam as a potential market with the highest demand for aircraft in Southeast Asia in the next 30 years. Contracts with Vietnamese airlines, especially aircraft order contracts with Vietjet, are an important driving force for Boeing to promote the development of the global supply chain here. Mr. Marc Knapper, US Ambassador to Vietnam, congratulated the agreement between Boeing and Vietjet, highly appreciated Vietjet's order that creates more jobs for 200,000 Americans, contributing to the balance of bilateral trade turnover between Vietnam and the United States.

Binh Dinh, Phu Yen, Khanh Hoa seek opportunities to welcome Chinese, Korean and Japanese tourists with Vietjet

On August 27, in Quy Nhon city, the Departments of Tourism of Binh Dinh, Phu Yen and Khanh Hoa provinces held a seminar on a 3-destination tour to Binh Dinh, Phu Yen, Khanh Hoa to serve the tourist market in China, Korea and Japan. Speaking at the seminar, Commercial Director Nguyen Bac Toan said that Vietjet will continue to play an important role in promoting the growth of tourists from China, Korea, Japan to the provinces through tourism activities as well as attractive prices on the airline's continuously expanded routes.

Vietjet and Ehime Prefecture plan to open a new route connecting Vietnam and Japan



On August 1, Vietjet and Ehime Prefecture, Japan signed a Memorandum of Understanding (MOU) with many important contents to contribute to expanding connectivity and development cooperation between the two countries Vietnam - Japan. According to the MOU, Vietjet will plan to open a direct route from Vietnam to Ehime Prefecture as soon as possible, contributing to more favorable conditions for cooperation, trade and cultural exchange activities with Ehime province in particular and Japan in general.

Vietjet contributes to Vietnam - India relation development with its new routes

Vietjet accompanied the Danang Tourism Department to organize a destination promotion conference introducing Vietjet's direct flights connecting Da Nang and Indian cities. The conference was attended by Ambassador of Vietnam to India Phan Sanh Chau; Mr. Rajiv Mehra - Chairman of Indian Association of Tour Operators (IATO) and 90 travel and tourism businesses of the two countries.

On the afternoon of August 5, Indian Consul General in Ho Chi Minh City Madan Mohan Sethi paid a visited and worked at Vietjet's office.

Vietjet to meet an unprecedented opportunity to attract Indian tourists

During the series of events "Namaste Vietnam Festival 2022" from Ho Chi Minh City to Khanh Hoa, Indian Ambassador to Vietnam Pranay Verma repeatedly emphasized the importance of Vietjet's having played a significant role in promoting bilateral relations of both countries. Vietjet is currently the airline serving the most routes between Vietnam and India with 17 direct routes connecting Hanoi, Ho Chi Minh City, Da Nang, Phu Quoc with India's capital New Delhi and major cities namely Mumbai, Hyderabad, Ahmedabad, Bangalore.

Mr. Vishal Yadav, representative of the Association of Tour Operators of India, said that at the moment, the Chinese market has not yet opened to tourism, so the demand from tourists from other countries, including India, for other destinations is very high. In particular, Vietnam has a great opportunity to welcome international visitors from this country of 1.4 billion people with strong tourism promotion methods.

INVESTOR RELATIONSHIP

Audited H1 financial statements Vietjet reports positive recovery and growth



Vietjet Aviation Joint Stock Company (HoSE: VJC) has announced its audited half-year financial statements for 2022, reporting air transport revenue of VND14,898 billion (approx. US\$640 million) and after-tax profit of VND80.33 billion (approx. US\$3.45 million), which jumped by 197% and 135% YOY respectively and were both higher than the compiled financial statements'.

The airline's consolidated revenue reached VND15,934.6 billion (approx. US\$684.58 million) while the consolidated after-tax profit was VND145 billion (approx. US\$6.22 million), both increasing by 111% and 19% YOY respectively. The consolidated revenue and profit were proved to be lower as a commercial aircraft transaction worth of VND275 billion (approx. US\$11.81 million) was carried forward to the next accounting period. As of June 30, 2022, Vietjet's assets totaled nearly VND62,669 billion (approx. US\$2.69 billion). Its debt-to-equity ratio stayed at 1.09 while the liquidity ratio was at 1.49 - all were considered good indicators in the aviation industry. Vietjet's positive performance for the first six months of 2022 was due to a robust recovery in traveling demand, particularly in domestic routes which saw a 30% growth compared to the same period in the pre-pandemic 2019. The airline has operated nearly 33,000 flights and carried 6 million passengers, leaping by 135% and 200% YOY respectively. The volume of cargo airlifted totaled more than 11,000 tons.

A pioneer in connecting Vietnam and India with 17 direct flight routes, Vietjet has brought a market of 1.4 billion people from Indian biggest cities to Vietnamese destinations like Hanoi, Ho Chi Minh City, Da Nang and Phu Quoc. The airline has also reached agreements with Boeing and Airbus in aircraft deal reconstruction, promising further support from the aircraft manufacturers and investment projects in Vietnam in services, training and manufacturing. Bearing the customer-centric mindset, Vietjet has constantly expanded its network with convenient departure windows and affordable tickets for the passengers. The airline has received the international fintech award of the year for its "Flight first, Pay later" services as well as being honored as the "Value Airline of the Year" and the "Top 10 Best Low-cost Airlines" for 2022. Vietjet has made remarkable investments into its fleet and system upgrade and technology application while offering a range of pre-and-in-flight services to meet the demand of traveling fast and conveniently of the passengers.

Vietjet has planned to continue its stringent cost reduction measures and expedite digitalization projects to optimize operation costs. A reduction of environmental protection tax on jet fuel down from VND3,000 to VND1,000 (approx. US\$12-4 cents) per liter is set to help airlines accelerate their recovery and development amid a global oil price surge. In the meantime, the Ministry of Finance and the Ministry of Transport are considering a fuel surcharge policy which is applicable to airlines in the case of an abrupt oil price rise. According to the International Air Transport Association (IATA), the domestic aviation sector will bounce back to 93% in 2022, with Vietnam's in particular recovering by 96% and grows strongly in 2023. Resuming several international flights, Vietjet is set to further expand its business to contribute to the aviation industry and the economic recovery and development of localities and the country post-pandemic.

OPERATION & TRAINING

Vietjet Aviation Academy and RMIT cooperate in pilot training



With the goal of proactively developing high-quality human resources, responding Vietjet's longterm development plan as well as supplying to regional and international markets, on August 3, 2022, Vietjet Aviation Academy and RMIT University signed a contract on pilot training according to international standards with practical training in Vietnam and practice flying in Australia. After finishing the training course, students will be granted a basic flight certificate including Private Pilot License, Instrument Rating, Multi-Engine Rating, Commercial Pilot License and will continue to train with VJAA until they fully response to the conditions qualified to become a co-pilot at Vietjet.

IATA highly appreciates Vietjet's capacity in the process of evaluating and renewing IOSA Certification

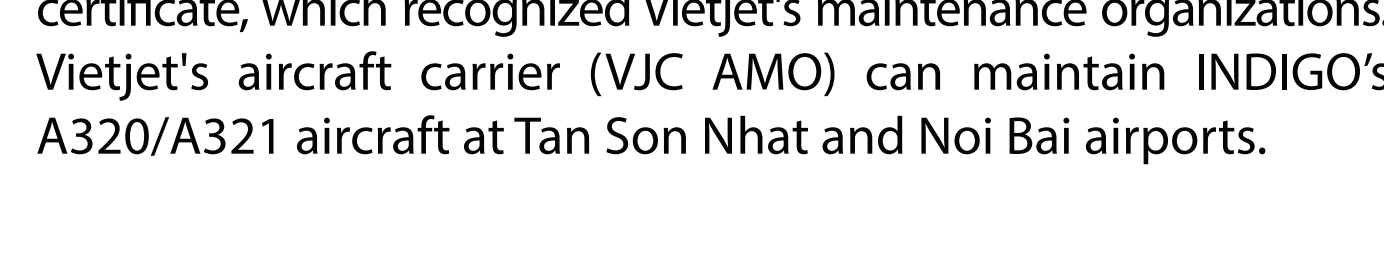
From July 25 to August 5, the International Air Transport Association (IATA) delegation carried out the assessment process to renew the IOSA Operational Safety Certificate for Vietjet. The content of the IOSA assessment includes assessments in many categories from the safety and quality management system, flight operations, flight dispatch and control, maintenance and aircraft engineering...



The IOSA certification is a two-year practice, confirming an airline's highest level of commitment to safe operations based on the IATA standards. Over the past time, Vietjet has always maintained a technical reliability of up to 99.64%, among the leading in the region and the world. Only about 16% of the world's airlines have this certificate and Vietjet has achieved the IOSA Certification after just over 3 years of operation and has continuously maintained it up to now.

Indian Directorate General of Civil Aviation renews FAMO certificate for Vietjet

From August 1 to 4, a delegation of the Indian Directorate General of Civil Aviation (DGCA INDIA) assessed and renewed Vietjet's FAMO (Foreign Approved Maintenance Organization) certificate, which recognizes Vietjet's maintenance organizations. Vietjet's aircraft carrier (VIC AMO) can maintain INDIGO's A320/A321 aircraft at Tan Son Nhat and Noi Bai airports.



COMMERCIAL ACTIVITIES

Vietjet Thailand organizes "Sky Connection - Vietnam 2022"



On July 27, Vietjet Thailand cooperated with the Thai Travel Agents Association (TTAA) and the Vietnam Tourism Exchange (VNTX) to organize the "Sky Connection - Vietnam 2022" program in Bangkok. The event attracted more than 150 travel business operators from Vietnam and Thailand. Thereby, famous destinations of the two countries were also introduced, creating favorable conditions to promote and expand the trade and tourism network between the two countries.

PROMOTION

Passengers travelling from the South to the North and the Central region before the Lunar New Year and from the North and the Central to the South after the Lunar New Year holidays can buy Vietjet tickets to enjoy the promotional prices from only VND619,000 with the most convenient flight schedules.

From 0:00 on August 8, 2022 to 24:00 on August 10, 2022 (GMT+7), Vietjet opens sales 888,888 promotional tickets off 88% on all domestic and international routes. Accordingly, customers when booking Eco tickets at website, Vietjet Air mobile app can receive up to 88% discount on fares.

Vietjet launches a golden day promotion throughout a month with tens of thousands of VND0 tickets, offering the opportunity to discover the beauty of mystical India with the flexible flight periods from August 15, 2022 to March 26, 2023.

Vietjet changes check-in area at Changi Airport to Terminal 4: It's easier to fly to and from Singapore

From September 22nd, 2022, Vietjet's flights to and from Changi International Airport (Singapore) will be operated and checked in at Terminal 4 - the newest and modern one which offering the most convenient experiences for passengers. Passengers of all flights departing from Singapore, can easily check-in, get boarding passes or leave check-in baggages and have quick emigration procedures at Terminal 4's automatic system, biometric technology which helps save time and reduce direct costs.

Join hands to bring a better life for children with disabilities in Quang Ngai



On the occasion of the opening of the new school year, Vice President Do Xuan Quang donated 300 million VND to the Vo Hong Son Center for Children with Disabilities in Quang Ngai province to welcome the new school year.

Fly with Vietjet to celebrate the Mid-Autumn festival in Tuyen Quang - Tuyen Citadel Festival

On August 5 afternoon in Ho Chi Minh City, Vietjet and Tuyen Citadel Festival 2022 with many unique and attractive programs. The event was attended by Vice Chairman of Tuyen Quang Province Hoang Viet Phuong, Vietjet Vice President Do Xuan Quang and nearly 200 journalists, travel agencies and KOLs.

On August 18, commemorating the death of President Ho Chi Minh (July 21 of the lunar calendar), Director of the Northern Office Duong Hoai Nam and Vietjet staffs offered incense and flowers at the Temple of President Ho Chi Minh in the K9 - Da Chong Relic Area. The delegation expressed deep gratitude to President Ho Chi Minh's great merits for the cause of national liberation, peace and happiness of the Vietnamese people and the world.